Everything has changed so quickly in recent weeks.

My hope now is that each of you find comfort and pride in this report, especially the many demonstrations of how our Club community is accustomed to standing by one another, pulling each other up, and building great futures together.

During the COVID-19 pandemic, our Clubs are providing essential child care services to our community heroes who are keeping us safe and healthy—including all Essential Workforce like first responders, medical personnel, and grocery workers.

Our Club community is there for those who need us most. We are deeply grateful to all our Club families, donors, and partners who put the Clubs in a strong position to stay open and serve youth during this unique crisis.

In this reflection on 2019, let’s celebrate some of the factors that allow us to stand up to the current challenge. Together, we:

1. Committed to reach more youth in all our Clubs through culturally relevant, inclusive, and diverse programming.

2. Created a balanced budget that supports our strategic priorities, while also investing in our staff of committed professionals dedicated to serving youth.

3. Strengthened relationships with current and potential partners, as we aim to earn the reputation of being the region’s premier youth development organization.

Please celebrate with us—these are your wins and some of the many reasons we are able to still serve families of our community heroes during this extended school closure.

I firmly believe that, with you by our side, we’ll be able to return to serving ~1,900 children and teens a day the moment it is safe to do so.

Again, thank you!

Sincerely,

Laurie Black
President & CEO
Boys & Girls Clubs of King County
GREAT IMPACT

Our award-winning, innovative programs empower youth to excel in school, become good citizens, and lead healthy, productive lives. We do whatever it takes to build great futures.

In 2019:

19,949
total youth served

34
clubs in greater seattle

9,917
registered club members

10,032
other youth served through special programs and events

39%
identify female

61%
identify male

562
club employees

1,316
program volunteers

21
board of directors

128
members of club advisory boards

school year

1,894 average daily attendance

316,311 snacks and meals served

summer

1,131 average daily attendance

72,550 snacks and meals served
Meet Tré

Personalized mentorship is a key ingredient to the Clubs’ success in helping youth set and achieve goals.

That’s what our Wallingford Club’s Fall 2019 Youth of the Quarter, Zeke, discovered. Zeke and his mentor, Wallingford Teen Director Tré Beauchamp, built their relationship based on trust, support, and a one-on-one approach.

“Tré is my mentor, an adult I can talk to, and my friend. If there is anyone that I approach about a serious issue, it has always been Tré first” said Zeke.

Tré is a former Wallingford Club kid, and had many of the same mentors as current members. “I can say [to the youth] ‘I understand what you’re going through,’ and that connection is really helpful.”

Keystone Conference

Teens from our Ballard and Wallingford Keystone Clubs raised funds to attend the National Keystone Conference in Florida last July.

Two thousand Keystone teens from across the country came together to celebrate a common passion for making the world a better place. Keystone provides leadership development opportunities for young people ages 14 to 18.

Youth participate in activities in three focus areas: academic success, career preparation, and community service.

Mini Clubs

After hosting special-interest programs for several years, the staff at the North Beach Boys & Girls Club recognized the entrepreneurial spirit in members for hosting their own programs, known as Mini Clubs.

During these sessions, members in 3rd to 5th grades may apply to lead a Mini Club by putting together a list of their leadership skills and a proposed six-week activity plan. Each Mini Club leader then selects a counselor “mentor” to help them throughout the process. The leader turns in a weekly shopping list and brainstorms ideas with their mentor.

With a focus on inclusion, collaboration, and communication, Club leaders begin each Mini Club session by making a charter and establishing group rules with the Mini Club members based on what they all want the six weeks to look like.

The Mini Club program has sparked excitement around building leadership and teamwork skills among North Beach Club members. Kindergartners regularly talk about how they cannot wait until they’re old enough to lead their own Clubs!
Our academic programs help young people prepare for college and a 21st-Century career. Our programs include:

• Homework help
• Reading Buddy programs
• Science clubs
• Experiential learning
• STEM (Science, Technology, Engineering, and Mathematics)

The Work, Learn, & Earn Summer Learning Program at our Smilow Rainier Vista Boys & Girls Club focuses on supporting youth of color in building math and leadership skills.

• Financial literacy and leadership skills classes teach middle school Club members about the basics of banking and investments, so they can build smart financial futures.

• Science and Tech help kids enhance their STEM skills. The Club facilitates science experiments and provides access to computers and software, bridging opportunity gaps and readying youth for modern careers.

• Entrepreneurship classes focus on inspiring confidence, building leadership skills, and teaching business aptitude. The kids identified the industry and invented a company name and logo.

Health & Wellness and Sports & Recreation Programs develop kids’ capacity to engage in positive behaviors, develop physical fitness and teamwork, and reduce stress.

Over 800 kids and volunteers across Greater Seattle gathered at Husky Stadium last July for a day of outdoor fun and lessons in leading an active and healthy lifestyle. Youth enjoyed our many Club program offerings, including soccer, golf, dodgeball, ultimate frisbee, rugby, volleyball, karate, parkour, yoga, and football.

Big thanks to our partner, UnitedHealthcare Community Plan of Washington, for its four years of consecutive support for Summer Field Day.

Leadership Programs ensure youth become responsible, caring citizens.

Torch Club is a Boys & Girls Clubs community service group for middle school youth. The program provides youth opportunities to gain leadership skills while giving back to their communities. Motivated by the idea of helping their neighbors, the Robert Eagle Staff Middle School Torch Club youth organized a day of supplying and serving hot meals for people experiencing homelessness.

In the weeks leading up to the event, the kids planned the logistics, determined each member’s role, and established how the event would run.

“It changed my perspective on a lot of things. When I was younger, I didn’t know why people were living on the streets and didn’t care that much. Now that I’ve gone and helped them and seen why they’re out there and their living style, I feel more compassion for them.”

-Andres, Club youth
NBA Math Hoops is a board game and curriculum that helps kids learn math and interpersonal skills through basketball.

In 2018, Boys & Girls Clubs of King County entered a partnership with the Seattle Storm for NBA Math Hoops to become part of our program offerings.

The 2019 NBA Math Hoops National Championship took place in Oakland, California, and we were proud to send one of our very own Club kids to compete.

Mikayla, now 11, has been a member of our North Seattle Club for years. She learned about Math Hoops through the Club. Mikayla now likes doing her math homework and says she still can’t believe how good she has become at it since enrolling in the program. She credits the program with helping her to continue succeeding in math.

The experience sounded cool. And I thought to myself I had been behind in a lot of math, so I took the opportunity to challenge myself. Ever since I’ve been faster and more accurate in my math.

- Mikayla

Our programs provide opportunities for youth to have fun over the summer and combat summer learning loss.

Summer Brain Gain is designed to provide equitable learning opportunities for all members with regular academic time and visits to cultural sights in our area.

Activity plans are broken down into grade levels and include structured time for reading, writing, math, and social & emotional learning — vital skills for well-rounded academic success.

The program’s tailored curriculum disrupts summer learning loss so young people are ready for more academic success in the new school year.

" Boys & Girls Club summer camp is a great way to spend my time over the summer. It allows me to spend time with my friends, learn over the summer, and travel to unique places I would never be able to go to.

- Julian"
Ready for Work with YouthForce
Workforce readiness programs prepare youth for success in their first jobs and create a clear pathway to their chosen career goals.

Interning
Through the YouthForce TeamWork Internship Program, teens sharpen their professional skills at the home of the Seahawks and Sounders. Interns gain hospitality skills such as customer service, multitasking, teamwork, and effective communication while working alongside more experienced mentors.

One such teen, Ebonyé, was originally hired into a support role for the Sounders as an intern. She did so well that she was promoted to a leadership position for the Seahawks to train and support other program interns.

“I learned time management, patience, and being able to vibe really well with other people. Helping other people out has always made me feel good.”

Caring for Our Community
Safe Passage is a youth violence prevention program in the Rainier Beach neighborhood that has helped reduce crime in the area by 31 percent over the past five years.

Offered at our Smilow Rainier Vista Boys & Girls Club, this innovative, place-based approach works to strengthen community safety. This incredible partnership program is located around the Rainier Beach Campus, a high-traffic area that includes four schools (attended by an estimated 150 Rainier Vista Club kids), a community center, and a transit line.

Results are so successful that Seattle Mayor Jenny Durkan is interested in more Seattle neighborhoods replicating the approach.

Our Club staff is made up of subject matter experts in youth development. All of our staff are deeply connected to our community and dedicated to ensuring we reach more youth.

We’re investing in our staff through additional training and carrying through our commitment to organizational equity and diversity.

We embrace a culture of inclusion, teamwork, and transparency. We work hard to ensure our staff feels appreciated, valued, and empowered. We do this by ensuring that each staff member has the tools and resources needed to achieve success in job and career goals. We embrace play in our work at the Clubs, and within our teams.
### THE LIFETIME GIVING SOCIETY

_Thank you to our supporters who have demonstrated extraordinary generosity by contributing a minimum of $250,000 during their lifetime. We honor these philanthropically-minded individuals for their phenomenal investment over time._

#### Philanthropist
- **$2,000,000+**
  - Steve & Connie Ballmer
  - Cary & Quynh Falk

#### Benefactor
- **$1,000,000 - $1,999,999**
  - Julia Cathoun
  - John & Shawn Goodman

#### Leader
- **$250,000 - $499,999**
  - Anonymous
  - Kathy & Steve Berman
  - Patricia & Darle* Blumenthal, Sr.
  - Marylou & Randall Brannan
  - Brad & Judy Chase
  - Eric & Holly Dillon
  - Della & Gary Furukawa

#### Mentor
- **$500,000 - $999,999**
  - Dan & Cindy Brettler

### THE HERITAGE CLUB

_Thank you to these thoughtful philanthropists who have included a Boys & Girls Club in their will or estate plans. Heritage Club members ensure that Clubs will continue to provide vital programs and guidance for youth in the future._

#### Anonymous
- Marylou & Randall Brannan
- Shawn & John Goodman
- Nancy Guthrie*
- Patricia Hansen
- Gary Hartnett & Nicole Mangina
- Mark & Sharon Hendricks
- Thomas Herche
- Chris Howlett
- Daniel R. Johnson & Elaine Sonntag-Johnson

#### Shirley Lashua
- Mark B. Morrow
- Marion & Michelle* Moulton
- Stephanie Murray
- Kathleen B. Ogle*
- Sarah B. Phillips*
- Lois & William Rex
- Aimee K. Sheridan
- Kaydee & Cole Smead
- Richard J. Spady*
- C. Edward Springman & Jane Hague
- Bill & Judy Tsoukalas
- Robert H. Wicklein

*deceased member

### JEREMIAH MILBANK SOCIETY

_Thank you to the members of the Jeremiah Milbank Society! This national recognition society honors individuals who support Boys & Girls Clubs of King County with annual, unrestricted gifts of $10,000 or more._

Members as of December 31, 2019.

- Anonymous (2)
- Ted Ackerley
- Jay & Terry Ackley
- Steve & Connie Ballmer
- Yvonne Belshaw
- Laurie Black & Stafford Mays
- Chris & Linda Clark
- Bennett Dammeier
- Liam Dammeier
- Max Dammeier
- Kevin Dargie
- Greg & Beverly DiMartino
- Cary & Quynh Falk
- Virginia Gilder & Lynn Slaughter
- Anne Nordstrom Gittinger
- Shawn & John Goodman
- Richard & Vandana Harris
- Tom & Mary Herche
- Joan H. Jones
- Gary & Christine Kimura
- Jennifer LeMond
- Brian & Karen McManus
- Tom & Terri Olson Miller
- Martha & Colin Moseley
- John & Janet O’Neil
- Mary Pigott
- Sue & Mike Raney
- Paul & Stacey Ravetta
- Nancy & Ben Remak
- Ross & Marcia Rogers
- Lauren & Alex Rolfe
- Jon & Jenny Roskill
- Sheri & Howard Schultz
- Phil Suetens & Debbie Montgomery
- Nicole & Craig Ueland
- Sue & John Verdun
- Robert & Sara Wicklein
- Rodney & Roberta Williams
- Matt Yerbic & Traci McHenry
- Tammy Young & Hahns Burg

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Plan your lasting gift to the Clubs you love!

If you’d like to join our Heritage Club members with your own planned gift, visit our website to find all the information you need to get started.

Learn more at: [positiveplace.org/plannedgiving](http://positiveplace.org/plannedgiving)

Potential benefits of a planned gift:

- A lasting impact on helping youth meet their full potential
- A chance to communicate your wishes to your family
- Tax-smart tools that save you money while investing in kids
## FINANCIALS

Audited Financials for the Fiscal Year 2019: July 1, 2018 - June 30, 2019

### REVENUE

<table>
<thead>
<tr>
<th>Source</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contributions</td>
<td>$3,183,821</td>
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<tr>
<td>Government Grants</td>
<td>$2,862,021</td>
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<tr>
<td>Special Events</td>
<td>$1,993,327</td>
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<tr>
<td>In-Kind Donations</td>
<td>$704,306</td>
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<td>United Way</td>
<td>$74,379</td>
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**Total Public Support:** $8,817,854

**Programs:**

<table>
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<th>Source</th>
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<tbody>
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<td>Program Service Fees</td>
<td>$11,041,005</td>
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<tr>
<td>Membership Dues</td>
<td>$532,278</td>
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<tr>
<td>Other</td>
<td>$399,186</td>
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**Total Public Support & Revenue:** $20,790,323

### EXPENSES

<table>
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<th>Amount</th>
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</thead>
<tbody>
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<td>Youth Programs</td>
<td>$16,249,516</td>
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<tr>
<td>Fundraising</td>
<td>$1,697,911</td>
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<tr>
<td>Management &amp; General</td>
<td>$2,256,235</td>
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</tbody>
</table>

**Total Expenses:** $20,203,662

**TOTAL ASSETS:** $58,099,501

**TOTAL LIABILITIES:** $8,670,123

**NET ASSETS:** $49,429,378

Boys & Girls Clubs of King County is a 501(c)(3) non-profit organization and qualifies to receive tax-deductible gifts. The “Financial Statements With Independent Auditor’s Report” for Fiscal Year 2019 is located at positiveplace.org.
GREAT LEADERSHIP

BOARD OF DIRECTORS

Boys & Girls Clubs of King County would like to thank our King County Board of Directors, whose dedication to kids continues to inspire us. Thank you for your passion, commitment, and kindness.

Richard Harris
Chair
Intellectual Ventures

E.M. “Eddie” Pasatiempo
Past Chair
EMP Consulting Group

Leni Preciado
Treasurer
Bank of the West

Jason Bloom
Presidents Council Chair
Citywide Home Loans

John Amato
Lake Street Capital Partners

Juli Cook
NBBJ

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Lake Street Capital Partners

Juli Cook
NBBJ

Brooks Einstein
Union Bank

Paul Ravetta
Washington Capital Management

Bob Clough
Youth Advocate

Lisa Price
Nordstrom

Dave Remer
remerinc

Ross Rogers
Union Bank

Ryan Gustafson
Seattle Dragons

Sue Verduin
Youth Advocate

Tanya Larkin
Director of Youth & Club Safety

Gerald Swanson, II
KOM Consulting

Clyde Walker
Youth Advocate

Hillary Abrams
Leadership Engagement Officer

Justin Cron
IT Director

Jamie Heil
Area Director; Bainbridge, Kirkland, Redmond, Sammamish

Stacy Kain
Director of Program Services

Melissa Jones
YouthForce Executive Director

Bridget Powers
Area Director; North Seattle & Mercer Island

Gayle Sutherland
Director of Institutional Giving

Melissa Stuart
Philanthropy Officer

Jayme Hommer
Chief Development Officer

Tanya Larkin
Director of Youth & Club Safety

Ellie Hooman
Chief Human Resources Officer

Meghan Sweet
Area Director; Northwest Seattle

Brandeepaisano
Area Director; Northwest King County

Bryan Peters
NetJets

Ben Burke
point b

Jeremy Wilson
Controller

GREAT CLUBS

We provide a wide range of programs and Club experiences across our 34 sites

1 Bagley Elementary
2 Bainbridge Island
3 Ballard
4 B.F. Day Elementary
5 Carson Elementary
6 Cascade View Elementary
7 Coe Elementary
8 Federal Way 8th Ave
9 Hamilton Middle School
10 Kirkland
11 Lawton Elementary
12 Lowell Elementary
13 Magnolia Pre-K
14 Mark Twain Elementary
15 Mercer Island
16 North Beach Elementary
17 North Seattle
18 Northgate Elementary
19 Olympic Hills Elementary
20 Redmond Elementary
21 Renton/Skyway
22 Robert Eagle Staff Middle School
23 Ron Sandwith Teen Center
24 Rosa Parks Elementary
25 Rotary
26 Sacajawea Elementary
27 Salmon Bay Elementary
28 Sammamish
29 Smilow Rainier Vista
30 Southwest
31 Thorndyke Elementary
32 Tukwila Elementary
33 View Ridge Elementary
34 Wallingford